

CHARLES C. GORUM JR., P.E.

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SUMMARY

Corporate Executive and Commercial Real Estate professional with diverse industry experience and proven leadership in global client service, business operations, contingency operations, commercial real estate, financial management, strategic planning, tactical emergency response, project execution, design, construction and maintenance. Demonstrated success in driving sustainable organizational growth through commercial initiatives including mergers and acquisitions. Reputation for assembling and developing motivated teams that enjoy high levels of customer engagement. Strong communicator and collaborative leader. Possesses a natural propensity to act, resolve conflict and achieve organizational goals.

PROFESSIONAL EXPERIENCE

GORUM EXPERT ADVISORY, LLC Crownsville, MD

2016-Present

President/Owner

Advisory services in commercial real estate, project management, facilities, operations and engineering. Recently provided PMO support for private equity carveout of Lifescan from Johnson and Johnson. Led Ankura Consulting's acquisition consolidation in new DC headquarters location and the construction of a new San Francisco office. Currently conducting Strategic Procurement Sourcing Study with Ankura's C-Suite optimizing approximately \$60 million in annual spend.

FTI CONSULTING, INC. Annapolis, MD

1997-2016

Managing Director, Global Real Estate and Facilities

Responsible for the full spectrum of global real estate portfolio management for the Firm to include local office operations and support.

- Strategized and executed the office portfolio expansion of a small 175-person engineering firm into a global business services consulting firm with 4600 employees in 28 countries, on six continents and approximately 100 locations. Required leading multiple of teams globally to integrate business functions and office locations in a timely fashion as to not impact company profitability and lose key personnel.
- Integrated the real estate assets and office operations of approximately fifty acquisitions. Multiple business cultures and leadership expectations required significant patience, insight and persuasive management to achieve success.
- Leased, designed, constructed and consolidated three London office locations into one 90,000 sf facility, integrating new workplace design standards and policies. Consolidated office locations for over 600 individuals from four locations.
- Consolidated two Chicago office operations into a 90,000 sf Class A office on the West Loop. Incorporated multiple new design concepts to improve flexibility of space assignments and reconfigurations. Build out achieved LEED Gold certification on budget and on time.
- Developed strategy and financial models, prepared business cases, managed logistics, brokerage, transaction negotiations and subleasing to dispose of 75,000 sf of Class A offices in seven locations ultimately offsetting \$6M annually in expenses. Effort required

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detailed financial impact analysis, real estate disposal acumen, personnel management, planning and timely execution.

- Responsible for the day to day operations, upkeep, budgets and support staff in 19 domestic U.S. offices. Operational expenses exceed \$36 million annually. Twenty-seven support personnel assigned. In addition to direct staff, routinely interacted with corporate and local ITG teams and senior management in each locale.
- Recognized the opportunity and improved the Company's profitability via the renegotiation and maintenance of national contract vehicles for corporate services with an ongoing savings of over \$2M annually.
- Engaged in a two-year study with Gensler's New York Workplace Strategy team to analyze FTI work patterns, space utilization, types of work and professional demographics to develop a new, flexible plan for space utilization. Implementation of concepts required in depth preparation to build coalitions of support within the company for new/efficient workplaces.

TELECOMMUNICATIONS SYSTEMS, INC. Annapolis, MD Program Manager

Completed on time and on budget, three multimillion dollar Navy BRAC R&D relocation projects at various laboratories in the Northeast United States. Working for an 8a firm, managed not only a small team of employees but also technical subcontractors across multiple locations in the Northeastern United States.

COMBINED PROPERTIES, INC. Washington, DC Project Manager/Property Manager

Construction Project/Property Manager for regional retail shopping center management firm. Interacted with numerous local design and construction entities but also multiple national retailers. Managed retail shopping centers with over 120 stores including all tenant issues.

UNITED STATES NAVY Civil Engineer Corps Commissioned Officer

Member of an elite group of professionals responsible for the real estate and facilities operations of the U.S. Navy. Included training in combat construction in support of U.S. Marine Corps operations and nation building. Maintained large fleet of construction equipment and trained personal in a constant state of readiness, prepared to respond in emergency disaster situations. Significant industrial involvement in shipyards, laboratories, automotive and heavy construction fleet management. Held Level III government contracting office certification at time of retirement.

EDUCATION

Master of Science, Electrical Engineering
Master of Arts, National Security and Strategic Studies
Master of Arts, International Relations
Bachelor of Science, Electrical Engineering

GA Institute of Technology
U.S. Naval War College
Salve Regina College
United States Naval Academy

PROFESSIONAL CERTIFICATIONS/AFFILIATIONS

Licensed Professional Electrical Engineer
Corenet Global member
Licensed Real Estate Salesperson in Maryland

Experienced Expert Witness
Prior Government Contracting Officer
Military Veteran